The Building Blocks for Next-Gen Identity Federation

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Digital Government Institute
Identity Protection & Management Symposium
February 3, 2011
The Identity Hub

A suite of cloud-based identity services
B2B Identity Management Challenges

- Customer challenge:
  > No single authoritative source of vendor “master” data
  > Produced a multi-system problem (procurement, AP, Receiving, Access Controls, etc)
  > System redundancies, master data management issues, and reduced spend visibility all resulted
  > Ultimately meant more support issues, lost revenue opportunities, greater risk
- Solution: Not “SSO”
  > Customer sought centralized master data
  > Exostar solved the problem through identity federation
- Addressing the challenge
  > Manage Organizational Identity for SMB Suppliers
    - Provision, de-provision supplier records
    - Centralize management of supplier information to support business
      » D&B Records, Supplier debarment, etc.
    - Achieve efficiency by providing a single interface across industry
  > Provide a single point of entry for federated collaboration
    - Simplify the implementation and management of federated connections
Exostar: “At a Glance”

- **Outsourced Managed Network:**
  - 75,000 enabled organizations in 95 countries with over 140,000 users of on-demand applications
  - Customers include 85 of Top 100 Global A&D companies

- **Company Background:**
  - Headquartered in Herndon, VA
  - Founded in 2000 by Aerospace and Defense industry leaders
  - Hosted, software-as-a-service (SAAS) deployment model
  - Industry leader in digital certificates and identity management
  - Largest provider of multi-enterprise collaboration services to the Aerospace and Defense industry
  - Industry leader in security and identity management

- **Transglobal Secure Collaboration Programme**
  - TSCP defines and tests vendor-agnostic specifications for collaboration in mission-critical A&D environments
  - Members include major government departments and agencies as well as the largest defense and aerospace manufacturers and systems integrators around the world.
Thank You